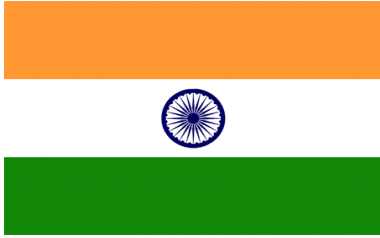


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“Taking Business and Educational Opportunities to the Next Level”





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Special Video Presentation





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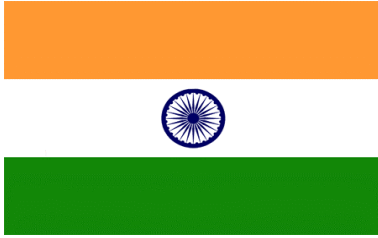


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Welcome

**Lew Cramer – President/CEO
World Trade Center – Utah**





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Utah-India Relations

**Franz Kolb – Director for India
Governor’s Office of Econ. Dev.**



General Information



- **Major international airports:** New Delhi, Mumbai, Chennai, Kolkata, Bangalore, Hyderabad, Thiruvananthapuram
- **Major ports of entry:** Chennai, Ennore, Haldia, Jawaharlal Nehru, Kolkata, Kandla, Kochi, Mormugao, Mumbai, New Mangalore, Paradip and Tuticorin, Vizag

- India is a Union of States with parliamentary system of Government
- **Land area:** 3.29 million square Km
- **Capital:** New Delhi
- **Population:** 1.027 billion
- **Climate:** mainly tropical, temperatures ranging from 10° – 40° C in most parts
- **Time zone:** GMT + 5 1/2 hours



Basic Economic Statistics



- **GDP at current prices (2007-08): \$ 1.16 trillion**
 - **GDP (PPP) (2006) = US \$4156 (5th largest in the world)**
 - **GDP growth rate (2007-08) : 9%**
 - **Exchange rate: Rs.49.77/\$ (as on October 29, 2008)**
 - **Foreign Exchange reserves: US \$273.89 billion (as on 17.10.2008)**
-
- **Exports (2007-08): US \$159 billion, Growth Rate: 25.8 %**
 - **Imports (2007-08): US \$239.65 billion, Growth Rate : 29%**
 - **Portfolio Investment (2007): US \$17.23 billion**

Investment outlook



- Indian economy is expected to continue **growing at the rate of 5% or more** till 2050.

Indian economy is slated to become the **fourth largest economy by 2050**. (Study by Goldman Sachs)

- India can **sustain 10% growth rate**. (OECD Survey, 2007)

- India is the **second most attractive location for foreign direct investment**.

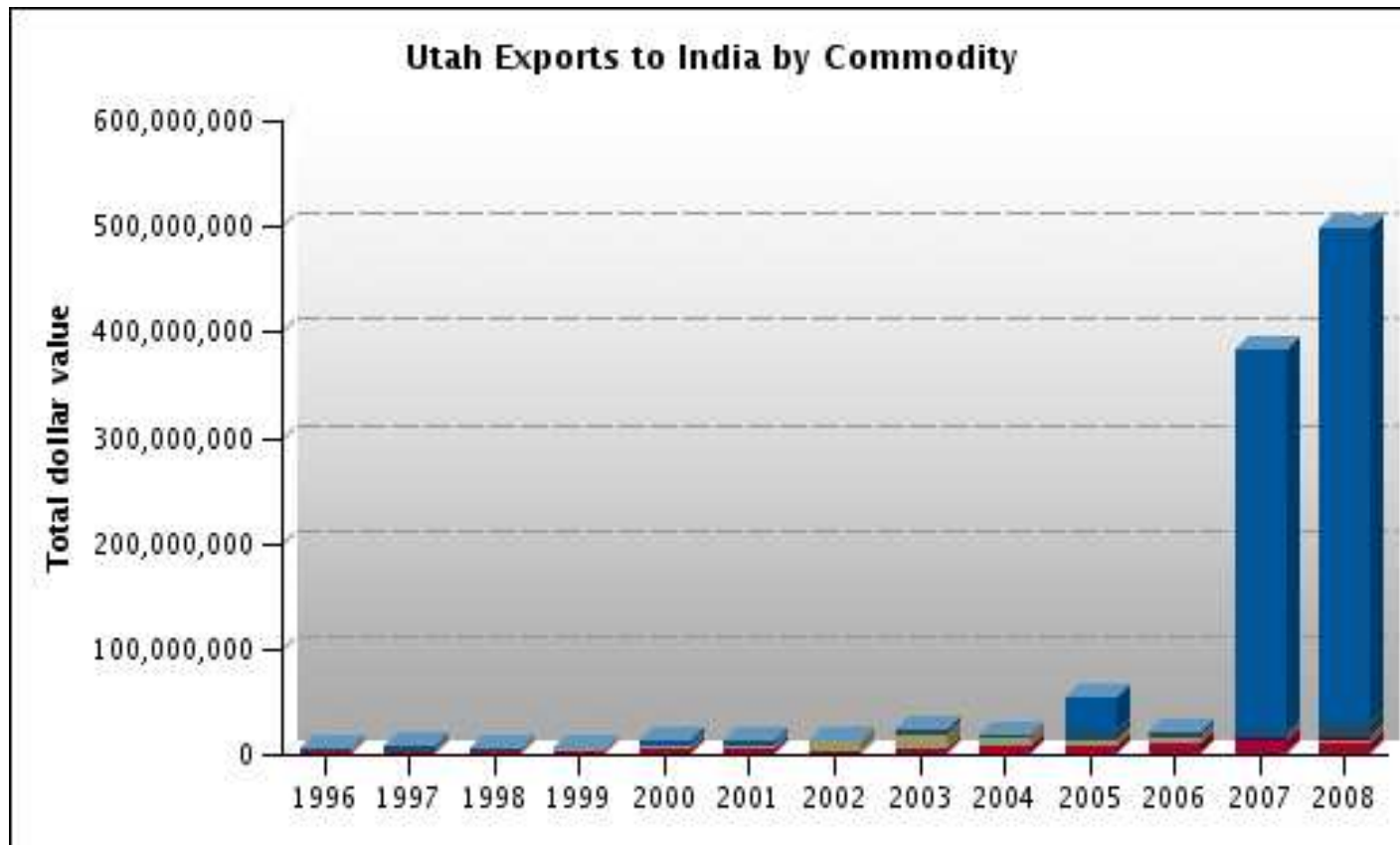
(UNCTAD's World Investment Report, 2008)

- Indian economy will be **90% of the US economy by 2050**

(PriceWaterHouseCoopers report)



Utah Exports to India has Increased Dramatically



2006-2007 **1,765.70%** increase

2007-2008 **29.37%** increase

Top Exports to India



Description	ANNUAL 2006	ANNUAL 2007	ANNUAL 2008
Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	555,441.00	362,650,184.00	469,197,182.00
Industrial Machinery, Including Computers	5,931,958.00	5,100,801.00	11,309,323.00
Optic, Photo Etc, Medic Or Surgical Instrments Etc	4,499,922.00	1,604,507.00	1,975,915.00
Edible Preparations Of Meat, Fish, Crustaceans Etc	638,421.00	1,298,643.00	1,925,970.00
Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	0	0	1,764,057.00
Electric Machinery Etc; Sound Equip; Tv Equip; Pts	1,604,634.00	2,877,574.00	1,542,613.00
Aluminum And Articles Thereof	90,642.00	205,779.00	1,459,736.00

2007 Utah-India Trade Mission



- Nov. 1, 2007, Governor Huntsman and high level officials from the Utah State trade delegation to India met with the leadership of World Trade Center Mumbai.
- They signed a Memorandum of Understanding, reflecting the two Centers' intentions to:
 - cooperate in trade
 - exchange trade and investment related info.
 - share business opportunities
 - explore closer commercial ties



Success from 2007 Utah-India Trade Mission



- The University of Utah finalized a Master Service Agreement with AcuNova.
- Salt Lake Community College established the following projects:
 - Soft Landing Incubation Project
 - Business Education for women entrepreneurs in India
 - Workforce Development/Academic Exchanges at Pune University



Success from 2007 Utah-India Trade Mission



- Ceramatec
- Zions Bank
- The Utah Technology Council
- Westminster College
- The University of Utah Geoscience Institute
- Fatpipe Networks
- The Growth Principles Company





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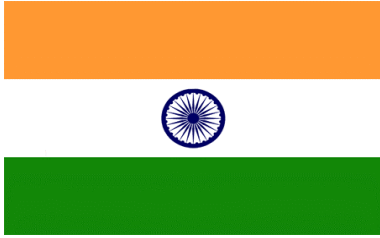


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Indian Success Stories

**Ragula Bhaskar, President
FatPipe Networks**





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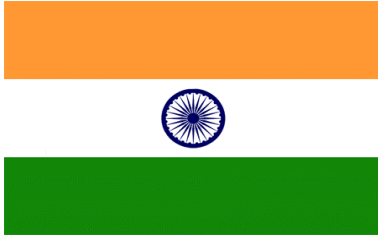


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The World Trade Center of Utah and Mumbai Connection

**Lew Cramer – President/CEO
World Trade Center – Utah**





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Indian Banking

**Mark Garfield – Senior VP
Zions Bank**





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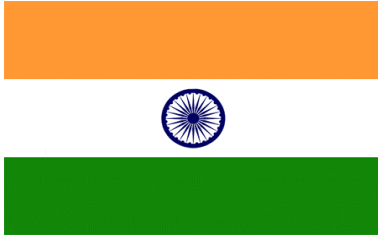


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Successful Utah-India Business Relationships

**Satya Bathula, CEO
NITYA Software Solutions**





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Legal Considerations

**Paul K. Savage, Attorney
Kirton and McConkie**





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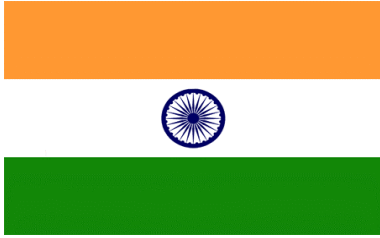
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Partnerships with India

Varun Gowda

University of Utah – EGI/USTAR





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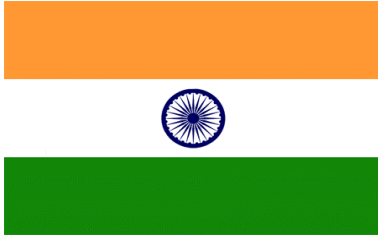


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Cultural and Economic Considerations

Pratap Khanwilkar
WorldHeart, Inc.





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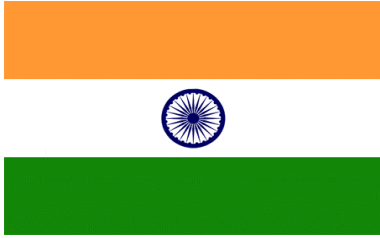


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SLCC – India Success Stories

**Karen Gunn, Dean
Salt Lake Community College**





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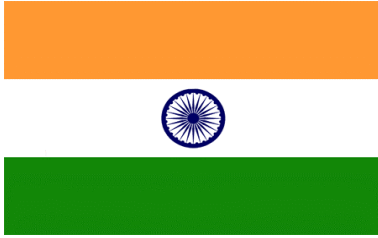
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Introducing Utah Youths to India

Robert Baird

Youth Making a Difference





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Utah-Pune and Wai Initiatives

**Ashok Joshi, President
Ceramatec**





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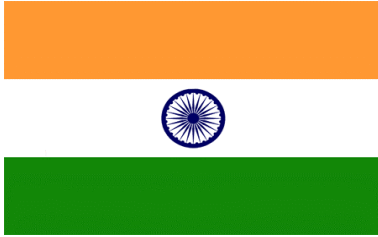


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Utah-India Educational Opportunities

**Benjamin Cohen, Professor
University of Utah**

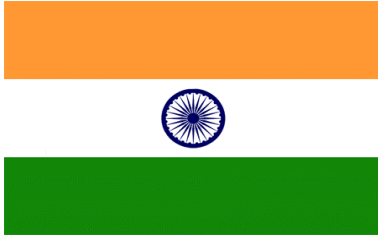




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Westminster College - India Initiatives

**Arik Krause, Professor
Westminster College**

